



New leadership for on-road market segment & strategic cooperations at MAN Truck & Bus

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As of 1 March 2016, Konstantina Sotiriou took up her post as Head of sales for On-road & strategic cooperations for the external engines business of MAN Truck & Bus AG in Nuremberg. In external engine business sales, the 37-year-old graduate engineer - in physical technology - takes on responsibility for the areas of on-road and strategic business relationships within the group and cooperation businesses.

Sotiriou connects two key areas in her role as head of the on-road segment & strategic cooperations: On the one hand, she manages and develops the market for engines and axles in buses and special vehicles from third party providers on a worldwide basis. On the other, she is responsible for cooperation business and engine and component projects within the group.

Sotiriou has the experience required in both market segments as well as the necessary expertise: In 2005, she started her career at MAN Truck & Bus in Engine Sales for vehicle engines in Munich. From 2010 onwards, Sotiriou gradually developed the cooperation business in Nuremberg, an area which is increasingly gaining in importance. After eleven years of service to MAN, both of these segments are now being merged and placed in the hands of the graduate engineer.

The on-road & strategic cooperations business area

For buses and special vehicles, MAN Truck & Bus AG provides efficient diesel engines for OEM customers in a power range from 110 kW to 500 kW in the emission levels Euro 3, to Euro 6. For gas engines, outputs of 162 kW to 228 kW in emission levels EEV and Euro 6 are available.

In addition to the engines, MAN Engines has been providing global customers for many years with axles and transfer cases for on-road and off-road applications in a wide range of variants.

MAN Truck & Bus is one of Europe's leading manufacturers of commercial vehicles and supplier of transport solutions, with revenues of approximately €9 billion a year (2015). The product portfolio includes trucks, buses and diesel engines, as well as services related to passenger and cargo transport. A subsidiary of Volkswagen Truck & Bus GmbH, MAN Truck & Bus employs more than 35,500 people worldwide.

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These engines and components in turn form the basis of cooperation and special business (Strategic Cooperations). The strategic business areas and customers include, for example, the RMMV joint venture, cooperation partners for transmissions as well as affiliates and subsidiaries within the group such as Scania or MAN Latin America.