



IAMSA modernises its fleet with MAN

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The IAMSA Group, a multimodal transport consortium from Mexico, is ordering 610 chassis from MAN Truck & Bus Mexico with the aim of offering passengers maximum comfort and safety in future.

- **IAMSA will buy 610 MAN RR2 and RR4 chassis, with deliveries over five years starting in September 2018**
- **Largest business transaction in MAN Truck & Bus Mexico's history**
- **MAN will also take on servicing and maintenance of the buses for ten years**

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IAMSA is investing more than €54 million in renewing its fleet – and in the process, is awarding MAN Truck & Bus Mexico, a MAN Latin America company, the biggest business transaction in the company's history. The signed agreement covers the delivery of 610 MAN RR2 and RR4 chassis as well as a ten-year servicing contract. IAMSA has yet to choose the supplier for the bodywork, the exterior structure of the buses. The differently configured buses are to be delivered over a period of five years, starting as soon as September.

“This contract constitutes an important turning point in the sector-wide processes of fleet modernisation, and we are convinced that this strategic alliance will prove to be a competitive advantage for IAMSA's motor transport companies. It will also enable us to offer the 20 million passengers that we carry by road every year a completely new set of vehicles, equipped with premium safety technology and optimum comfort – and in so doing, will reinforce the consortium's core mission of providing safe, reliable, and high-quality passenger transport at the best price,”

MAN Truck & Bus is one of Europe's leading commercial vehicle manufacturers and transport solution providers, with an annual revenue of some 10 billion euros (2017). The company's product portfolio includes vans, trucks, buses/coaches and diesel and gas engines along with services related to passenger and cargo transport. MAN Truck & Bus is a company of Volkswagen Truck & Bus AG, soon transforming into TRATON AG, and employs more than 36,000 people worldwide.

Press Release **MAN Truck & Bus**



affirmed Jesús Ruiz López, CEO of the IAMSА Group's Autotransporte division.

"We are very proud, and would like to thank IAMSА for this renewed vote of confidence in the products and services that we offer our Mexican customers," commented Roberto Cortés, CEO of MAN Latin America. IAMSА is a long-standing customer of MAN Truck & Bus Mexico, which already sold the Group 181 MAN buses in 2016, for example.

Besides the delivery of the chassis, this order also includes the largest maintenance contract that MAN Truck & Bus Mexico has ever signed. Over a period of ten years, the manufacturer will also be responsible for the technical customer service in IAMSА's own workshops. "This will be the largest after-sales organisation that we have ever set up for a Mexican customer. We will be responsible for the staff, replacement parts, and tools. We are ready to take on this additional challenge," said Leandro Radomile, General Director of MAN Truck & Bus Mexico.

About the IAMSА Group

The IAMSА Group is the biggest transport consortium in Mexico and can look back on over 70 years of experience. The business contains both a road transport and an air transport division (Viva Aerobus). The road transport division, which includes the ETN, Costa Line, Amealcenses and Parhikuni brands, is a leading passenger transport provider, covering most of Mexico's national territory. IAMSА transports more than 20 million passengers each year with its fleet of 1,240 buses.