



Company profile of MAN Truck & Bus AG

Ankara, March 23, 2015

MAN is one of the leading international suppliers of commercial vehicles and transport solutions worldwide. In the fiscal year 2014, the company, which has around 38 500 employees, generated sales of EUR 11 billion in the commercial vehicles segment, selling more than 120 000 trucks, buses and bus chassis under the MAN, Volkswagen and NEOPLAN brands.

With its market share of 16.4 percent, Munich-based MAN Truck & Bus retained second place in the European 6 tonne (t) plus truck market in 2014. 10.8 percent of all buses newly registered in Europe in 2014 were MAN and NEOPLAN-branded vehicles. This makes MAN Truck & Bus the third largest player in the European 8 t plus bus market. With a market share of 27 percent, its affiliated company, MAN Latin America (São Paulo), was able to retain its market leadership in Brazil for trucks weighing 5 t and up for the eleventh year in succession.

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Sites on several continents

MAN Truck & Bus manufactures trucks in weight categories from 7.49 to 44 t, heavy-duty special-purpose vehicles of up to 250 t gross vehicle weight, city and intercity buses and touring coaches (complete buses as well as chassis) plus diesel and natural-gas engines. In Germany, the company operates four manufacturing sites: Munich, Nuremberg, Salzgitter and Plauen.

In addition, it has manufacturing sites in Steyr (Austria), St Petersburg (Russia) and Poznan, Starachowice and Cracow (Poland). Further afield, it operates production sites in Ankara (Turkey), Pithampur (India) and the South African cities of Olifantsfontein and Pinetown.

Broad range of trucks

MAN's truck range spans from the TGL (7.49–12 t) to the medium range TGM (12–26 t) through to the TGS and TGX series with permissible gross weight of 18 to 44 tonnes. TGS is a series of robust trucks of 18 to 41 t in permitted gross vehicle weight designed for export markets, specifically

The MAN Group is one of Europe's leading industrial players in transport-related engineering, with revenue of approximately €14.3 billion in 2014. As a supplier of trucks, buses, diesel engines, turbomachinery, and special gear units, MAN employs approximately 55,900 people worldwide. Its business areas hold leading positions in their respective markets.



Russia, Asia and Africa. In India, MAN manufactures trucks for the CLA series covering the 16 to 49 t weight category.

Buses from MAN and NEOPLAN

The products of the MAN and NEOPLAN bus brands include touring coaches, intercity buses, city buses plus chassis. The diversified MAN range of city and intercity buses and coaches is primarily geared towards companies focused on operating efficiency. With its exclusive premium-class touring coaches, NEOPLAN caters in particular to customers wishing to turn the journeys of their VIP passengers into an extravagant travel experience.

Touring coaches and intercity buses for the MAN and NEOPLAN brands are manufactured in MAN's largest bus plant in Ankara. The plant in Salzgitter produces bus chassis.

Efficient engines from MAN Truck & Bus

MAN Truck & Bus develops and produces common-rail diesel engines that are installed in MAN trucks as well as in MAN and NEOPLAN buses. Moreover, other manufacturers also install engines from MAN in their commercial vehicles, construction and agricultural machinery and rail vehicles, as well as yachts. Nuremberg (Germany) is the development centre and also the production site for MAN engines. In addition to diesel engines, MAN Truck & Bus also offers engines powered by natural gas. MAN is the market leader for city buses with natural-gas-powered drives.

MAN is working intensively on the implementation of engine technologies aimed at a sustained reduction in fuel consumption and emissions. A continual increase in efficiency underscores the impressive competence of MAN when it comes to diesel engines. Furthermore, great attention is being paid to hybrid technology for commercial vehicles. The MAN Lion's City Hybrid city bus has been selling successfully on the market ever since 2010. Its diesel-electric hybrid drive offers fuel and CO₂ savings in daily operation of up to 30 percent.

Extensive portfolio of services

MAN Truck & Bus offers customers a flexible range of services through MAN Solutions. For service and repair contracts, fleet management, driver



training or financing solutions, MAN combines top-notch technology with services tailored to the user's requirements.

MAN and NEOPLAN customers have worldwide access to over 1650 centres for service, vehicle maintenance and repair. MAN Mobile24 guarantees reliable assistance in the event of a breakdown – 24 hours a day, 365 days a year.

Production sites

Germany

- Munich: Corporate headquarters, heavy trucks, cabs, driven axles
- Nuremberg: Engines
- Salzgitter: Heavy trucks, bus/coach chassis, components
- Plauen: Bus Modification Center

International

- Steyr, Austria: Light and medium-weight trucks, cabs
- Cracow, Poland: Heavy trucks
- St. Petersburg, Russia: Heavy trucks
- Poznan, Poland: City buses, bus chassis
- Starachowice, Poland: Body in white for buses
- Ankara, Turkey: Touring coaches, intercity and regular-service buses
- Olifantsfontein, South Africa: Coaches and city buses
- Pinetown, South Africa: Heavy, medium-weight and light trucks, bus chassis
- Pithampur, India: Heavy trucks