



Kortrijk, October 15, 2015

## **MAN Solutions**

### **Helping customers save money**

**Customers around the world put their trust in MAN's century of expertise in commercial vehicle manufacturing. Globalisation and ever tougher competition call for intelligent solutions in order to remain competitive internationally in the future**

At this year's Busworld in Kortrijk, MAN is presenting a broad range of interconnected services and solutions with its "MAN Solutions" portfolio, which aims to optimise the costs for operators of city buses, interurban buses and coaches in the passenger transport sector and thus improve profitability. All of the solutions help operators reduce the total cost of ownership (TCO), by cutting their costs particularly effectively, unlocking savings potential through driver training, facilitating financing and supporting them in their day-to-day business.

With **MAN ProfiDrive** driver training, a customer can significantly cut his running costs. The fuel savings achieved can be as high as 10 percent and repair and maintenance costs can also be cut demonstrably through economical driving style. MAN ProfiDrive generates genuine enthusiasm for the product and driving becomes an enjoyable experience for the driver.

**MAN ServiceContracts** assist customers in planning and calculating their costs and default risks, which encompass both purchase warranties as well as repair and maintenance contracts. They make administration easier and also guarantee further cost benefits. The high expectations of the guaranteed MAN quality lend transparency to the costs. The portfolio of MAN service contracts provides effective solutions, which are even more flexibly suited to the specific requirements of customers thanks to their modular structure.

The **MAN Card** is the customer's convenient little helper, facilitating saving on time and money any time and everywhere. A cashless payment and billing service as well as a Europe-wide payment commitment reduce the

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**MAN Truck & Bus**



downtime due to workshop visits. Subsidised refuelling at over 60,000 points of acceptance throughout Europe and other services help customers save money.

**MAN Financial Services** offer extensive industry expertise. Thanks to tailor-made financing solutions, MAN Financial Services allow customers to obtain access to the latest MAN technology. Be it financing, leasing or insurance, MAN Financial Services' product portfolio offers every customer just the right product to suit their needs.

To immerse yourself in the 100-year history of MAN trucks and buses, go to [www.100years.man.eu](http://www.100years.man.eu)

#MAN100Years – Share your own MAN story with us!