

Press Release

MAN Truck & Bus UK Ltd.



## MAN MAKES MOST OF FUEL FOR SB WASTE

Trials with a day cabbed, MAN TGS 32.400, eight wheel tipper, have delivered sufficiently convincing fuel economy for SB Waste Management & Recycling to add the truck to its 32 strong fleet.

Until now, the leading Wolverhampton based operator, started by Steve Broadley some 35 years and involved in waste and recycling from the start, has had a fleet made up largely of Daf, Scania and Volvo, with a variety of hook-loaders, tippers and a couple of artics with walking floor trailers.

SB Waste's transport manager, Martyn Whiley, said, "When we took the demo truck from MAN I put one of my most experienced tipper drivers, Richard Logan, on it, because we really wanted to know what it was all about. When we're working in town there's an awful lot of stop/start motoring and that burns fuel – and, like anyone else, fuel is the biggest single cost we have.

"So we've spec'd the new truck using MAN TipMatic automated transmission with its special on/off road software, and that's making sure we get the right torque, at the right revs, at the right time, for maximum fuel efficiency. It's a major consideration for us and to date has been very impressive."

The waste industry in the Wolverhampton area has been buoyant for some time, but SB's general manager, Mark Cox, notes that the economy has caused even this sector to slow down. The company has been able to protect itself against the worst ravages of the downturn however, as it is also involved in processing the waste as well as simply collecting and transporting it.

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**MAN Truck & Bus UK Ltd.,**  
Frankland Road  
Blagrove  
Swindon  
Wiltshire  
SN5 8YU

T: +44 (0)1793 448000  
F: +44 (0)1793 448265  
W: [www.man-mn.co.uk](http://www.man-mn.co.uk)

**ISSUED BY:**

**HALLS**  
High Silver House  
High Street  
Holt  
Norfolk  
NR25 6BN

T: +44 (0) 1263 715900  
F: +44 (0) 1263 715903  
E: [info@hallspr.com](mailto:info@hallspr.com)

**Contact:** Simon Hall and Paul O'Malley

While a lot of the end product is recycled within the UK, SB Waste also exports such things as tyres abroad. "We are well placed to take advantage of the economic up-swing, when it comes," said Cox. "There is far more awareness these days of recycling and the trend remains upward, though the economy continues to hold it back along with the rest of industry."

SB Waste Management & Recycling has taken a full MAN R&M package on its new vehicle, which will be supported locally by MAN network member, Aquila Truck Centres, from their Tipton location.

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### **The Transport Efficiency Program from MAN Truck & Bus**

The amount of transport and traffic on Europe's roads is rising. At the same time, the long-term dwindling of energy resources is making transport increasingly more expensive. As one of the world's leading manufacturers of buses and trucks, MAN Truck & Bus makes an important contribution to the continued improvement of transport efficiency. MAN offers a comprehensive efficiency program to reduce total cost of ownership. Transport efficiency, consolidated in the fields of technology, service, the driver and future expertise protects the environment and is added value for our customers.

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